

A Retail Example - John Lewis Partnership

The John Lewis Partnership is the UK's largest employee owned business and parent company of our two cherished retail brands – **John Lewis & Partners** and **Waitrose & Partners**.

It's a **continuing experiment** to create a **better way of doing business**. We're driven by the extraordinary vision and values of our founder, John Spedan Lewis, who created our model of **employee-ownership** almost 100 years ago. He believed businesses would be more successful if employees were at the centre of everything they did. His vision means that today we're more than employees, we're owners of our business. That's why we're called **Partners**.



JOHN LEWIS
& PARTNERS

JOHN LEWIS
PARTNERSHIP

WAITROSE
& PARTNERS

John Lewis & Partners - What Opportunities Exist?



John Lewis & Partners - What Types of Opportunities Exist?



- Catering
- Chefs
- Christmas Jobs*
- Contact Centres
- Customer Delivery Drivers
- Distribution and Warehouse
- Replenishment (Stock Management)
- LGV Driving
- Textiles (a converted mill, now a manufacturing facility)
- Home Services
- International Roles
- People/team Management
- Selling Assistants
- Selling Support

High Street Retail - what's changing...

The way we live our lives is changing. More and more customers are choosing to shop online, whilst expecting the same service and choice around product and delivery in an increasingly competitive market.

Whilst online is undoubtedly our biggest growth area, we're also looking at other ways to transform. These include Home and Financial Services, and new “concierge-style” shopping experiences...



Waitrose & Partners - What Opportunities Exist?



Waitrose & Partners - What Types of Opportunities Exist?



- Convenience Store Jobs
- Customer Delivery Drivers
- Distribution and Warehouse
- LGV Driving
- Food Service
- People/Team Management
- Nights*
- Specialists
- Supermarket Assistants
- Waitrose Farm, Leckford Estate
- Waitrose Cookery School

Grocery Retail - what's changing...

A supermarket. A specialist food shop. An ethical buyer. An environmentally sound business. There are a lot of ways to describe Waitrose & Partners.

Our world is fiercely competitive with ever-reducing margins; one that challenges us constantly to find new ways of growing our customer base.

This requires innovation at every corner. Concierge-style desks, loyalty cards, a cookery school and market-leading product innovation are just a few examples...



Support/ Enabling/ Group/ Head Office Careers



DIGITAL



John Lewis Partnership | John Lewis & Partners | Waitrose & Partners

What Opportunities Exist in Support/ Enabling/ Group/ Head Office Functions?

- Administration
- Buying
- Catering
- Commercial
- Design
- eCommerce
- Digital
- Finance
- Financial Services
- Food Technology
- IT
- Hotel Careers
- Marketing
- Merchandising
- People
- Procurement
- Product Technology and Innovation
- Property Services
- Retail Operations
- Partnership Services

In summary...

Careers opportunities change constantly

Seeking out opportunities is key

Many similar opportunities exist across a variety of industries (not just retail!)



